Seven smart questions to ask at the end of every job interview

Adapted from a video at www.businessinsider.com Here is a link if you want to see the video.


Q: What do you like most about working for this company?
Why to ask: The person will tell you what s/he values most, and you can see if you value the same things.

Q: How has this position evolved?
Why to ask: You’ll learn if there are opportunities for growth or if the job is a dead-end.

Q: Can you give me examples of how I would collaborate with my manager (or colleagues)
Why to ask: It will tell you how the organizations structures its starr and if you’ll have the chance to demonstrate your talents to your supervisor directly.

Q: What are the top priorities for the position?
Why to ask: It will help you know what you'll be expected to focus on right away if you get the job, which will help you to make a good first impression.

Q: What are the challenges of the position?
Why to ask: So you’ll be going in with your eyes open as to potential problems. Be suspicious if they say there aren’t any.

Q: What have previous people who have held this job done to succeed?
Why to ask: The answer will give you an idea of how the company measures success.

Q: Do you have any hesitations about my qualifications?
Why to ask: Asking this demonstrates that you are secure enough to talk about your weaknesses. It also gives you an idea of something you can address in a follow-up e-mail/letter.